



**Non-binding Courtesy Translation**

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**PUBLIC NOTICE**

The President of the Port Network Authority of the Ionian Sea, Prof. Sergio PRETE

**HAVING REGARD TO** the application received on 14.11.2017 and annexed supporting documents, as supplemented by Form D1 and further documents, on 22.12.2017, by which the SOUTHGATE EUROPE TERMINAL, based in Taranto, in Viale Magna Grecia 420, Fiscal Code: 03142960735 - consortium with external activity established among the Partners: Zeta System Spa and Taranto Iniziative Produttive Srl – represented by its legal representative, applied for the state maritime property concession, in accordance with the combined provisions of art. 16 and art. 18 of Law no. 84/94, for a duration of thirty years, of a portion of the quay and back area at the “Molo Polisettoriale” (*Multipurpose Pier*) of the Port of Taranto, corresponding to the folio n. 181 sv Z, parcels n. 720, 721, 722, and 723.

The application refers to 1200 linear meters of the quay, starting from the head of the Pier and back area for a total surface of about 319.404 sq. m, including the use of the existing quay operation station of about 197 sqm and the workshop/warehouse of about 2.566 sqm as identified in the attached location plan no. 1.

The above for the purpose of making operational a multipurpose terminal, thus ensuring the management of the complete cycle of handling containerized goods and general cargo.

The Company has also applied for the advance occupancy limited to a part of the area under discussion within the request for concession; it refers to 600 linear meters of the quay starting from the head of the Pier and back area for a total surface of about 50.773 sqm as identified in the **attached location plan no. 2.**

**HAVING REGARD TO** the application received on 24.11.2017 and annexed supporting documents, supplemented and modified by Form D1 and D5 and further documents on 12.01.2018, by which the SOUTH MARINE GATE SRL, based in Rome, in Via Dora 2, Fiscal Code: 14513981002 constituted by the Partners: Castiglia Srl, Compagnia Portuale Srl, Malucla Srl and Quadrato Divisione Industria Srl – represented by its legal representative - applied the state maritime property concession, (in accordance with the combined provisions of art. 16 and art. 18 of Law no. 84/94), for a duration of thirty years, of a portion of the quay and back area at the “Molo Polisettoriale” (*Multipurpose Pier*) of the Port of Taranto, corresponding to the folio n. 181, parcel n. 720, 93, 94, 96, 186, 260, 604, 614, 707, 716, 721 and 723. Furthermore, by the same Form D5, the Company asked for the advance occupancy of the same areas.

The application refers to 800 linear meters of the quay, starting from the linear meter no. 800 to the linear meter no. 1600 and back areas, for a total of about 447.853 sqm, including the use of the existing workshop/warehouse of about 2.287 sqm and its pertaining roofing of about 282 sqm and the office building/ Control Tower of about 1.135 sqm and pertaining roofing of about 20 sqm as identified in the attached **location plan no. 3.**

The above for the purpose of recovering the port and logistics function of the Port of Taranto for the goods destined to import/export, as well as for the internal market, by restarting port operations made possible by the infrastructural adjustments currently underway.

**HAVING CONSIDERED** The Port Network Authority of the Ionian Sea – for the purpose of developing commercial trade and logistics, with particular reference to the handling of containers together with the handling of general cargo and ro-ro - intends to assent, with regard to its institutional functions referred to in Italian law no. 84/94, one or more concessions, pursuant to art. 18 of Italian Law no. 84/94, concerning the Compendium called “Molo Polisettoriale” (Multipurpose Pier). This is in accordance with the principles laid down by Italian Law no. 84/94, by Italian Law no. 241/90, by the Navigation Law and by the relevant implementing Regulation, and by the Regulation entitled “*Administrative Procedures as regards the Public Coastal Domain*” adopted by the Port Network Authority by Ordinance no. 03/17 of 16.02.2017. The concession proposal must regard the total or partial occupation and use of the Compendium in its current condition for the above stated purpose according to the usage function indicated in the adopted PRP (Port Masterplan).

**READ AND APPLIED** articles. 8, par. 3, lett. n), L. 84/94, 18 of the Navigation Law and 18 of the Regulation entitled “*Administrative Procedures as regards the Public Coastal Domain*” adopted by the Port Network Authority by Ordinance no. 03/17 of 16.02.2017.

#### **HEREBY GIVES NOTICE THAT**

The aforementioned applications will remain deposited - made available to the public for being examined as far as the documents indicated **in annex 4** are concerned - at the Offices of Public Maritime Domain Division of the Port Network Authority of the Ionian Sea for a period of 45 (fortyfive) consecutive days which will begin on 22<sup>nd</sup> January 2018 (date of transmission of this notice to the OJEC) and terminate on 7<sup>th</sup> march 2018 included.

Therefore, interested parties are invited to submit to the Port Network Authority of the Ionian Sea, by the abovementioned deadline, the application concerning the compendium called “Molo Polisettoriale” (pursuant to art. 6 of the abovementioned Regulation available on the institutional website of the same Authority, completed with all supporting documents as indicated in Annex 1 of the same Regulation and together with the respective economic and financial plan), the oppositions and the observations deemed necessary to defend their possible rights with the warning that, after the established deadline, the procedure concerning the requested concessions will be further pursued.

The aforementioned applications, as well as any additional concession request, will be assessed on the basis of the criteria established by art. 37 of Navigation Law, thus preferring the applicant whose offer will include more guarantees for the profitable use of the concession and proposes, according to the Administration, a use that responds to a greater public interest.

The Port Network Authority – in the case of more applications regarding the partial use of the compendium – will also consider, within the assessment procedure, the possibility to obtain the compatibility and/or complementarity of the same applications in order to ensure the most useful, proficient and wide-ranging usage of the Multipurpose Pier.

The Port Network Authority might conclude the comparison procedure of the applications pursuant to art. 37 of the Navigation Law without identifying any request as meeting the needs and objectives underlying this notice and with no right for the participants to claim for either any compensation or damages reimbursement for the expenses incurred.

With reference to the above, here follows the evaluation criteria, shown in descending order of importance, that the Port Network Authority will follow within the aforementioned comparative procedure:

- 1) **operational/organizational plan/concession management method/programme of activities in line with the National Strategic Plan for Ports and Logistics and the adopted PRP (Port Masterplan):** the following indicators will be assessed in a systematic and comprehensive manner: operational strategies/agreements/work orders regarding forecast trade; the programme of activities aiming at increasing the traffic volumes and at the productivity of the port; the development plan, also on an international scale, of sea trade from/to the port of Taranto that envisages interactions with other transport methods – with particular reference to the railway – and with the production and logistics facilities falling within the captive and contestable market; the capacity to ensure a proper operational continuity of the port; forecasts for interaction with major international operators in the sea trade, intermodal transport and logistics sector; the quality and variety of services offered; ameliorative and innovative management proposals; possession of suitable technical and organizational equipment, suitable also from the safety viewpoint for meeting the requirements of a continuous production and operating cycle and completed on own account and for third parties; use of the cranes and equipment standing on the compendium including purchase of spare parts for a consideration;
- 2) **investment plan:** an organic and comprehensive assessment of the following indicators will be made: the investment plans, also with reference to the relevant time schedules, aimed at adaptation, redevelopment, maintenance, small maintenance work, revamping and expansion of the infrastructure constructions, installations, cranes and mechanical equipment standing on the compendium; the ability to ensure the widest access conditions to the terminal for the users and operators concerned; the nature and relevance of the infrastructural and superstructural investments, such as plants, equipment and technologies aimed at the development of port productivity, environmental protection and safety, both in terms of “safety” and “security”, including the evaluation of the financing used in terms of public/private capital; sustainability and environmental impact of the industrial project proposed, level of technological innovation and industrial partnership with university and research centers included in the activity plan;
- 3) **employment plan:** the employment plan linked to the operational/organizational plan and the activity programme will be assessed as an indicator. The aspiring concessionaire will have to identify a number of work units that must be congruent with the concession concerned. These units must be employed in compliance with the forms provided for in Decree no. 243 of 29/12/2016, converted with modifications from Law no. 18 of 27/2/2017, by the Taranto Port Workers Agency;

- 4) **valorization and communication plan:** an assessment will be made of the following indicators: quality, continuity, type and value of the actions for marketing and promotion purposes aimed at internationalization and diversification of the supply as well as better attraction capacity of the utility.

These criteria stem from the previous public tender procedure (implemented by the Port Network Authority for entrusting the concession of the “Molo Polisetitoriale” (*Multipurpose Pier*) through the competitive dialogue procedure) and are in line with the provisions of art. 18 of L. 84/94 and art. 36 et seq. of Navigation Law.

In order to provide useful insights and support for any evaluation related to the preparation of the prospective request of concession, please take note of the following advice.

The concession is subject to the payment of a concession rent. The Port Network Authority will apply the provisions contained in the art. 21 of the aforementioned Port Network Authority Regulation thus applying, at least, “*the criteria provided for by the interdepartmental decree of 19 July 1989, implementing the provisions of Italian Act no. 160 of 5 May 1989, with the updates referred to in articles 1 and 4 of Italian Act 494/93*”. This without prejudice to the competent decisions of the Port Management Committee pursuant to art. 9, co. 5, lett. g) of Law 84/94.

The concessionaire will also have to guarantee a deposit pursuant to 17 of the Rules of the Navigation Law, a suitable guarantee pursuant to art. 18, par. 6, lett. a) of Law no. 84/94 and any other requirement as provided for by the current legislation on this matter and by the aforementioned Regulation.

Taranto, \_\_\_\_\_

**The President**  
**Prof. Avv. Sergio PRETE**

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